

# DELL TECHNOLOGIES AND CDW PROOF OF CONCEPT (POC) CAPABILITIES

Proof of concepts (PoCs) are a valuable resource when assessing the suitability of new technologies for IT projects and help to ensure solution designs are fit for purpose.

As a Dell Technologies Titanium Black partner, CDW have privileged access to Dell's expertise and products which has enabled us to build industry-leading, state-of-the-art proof of concept (POC) facilities. This unique environment has been carefully designed to showcase all the latest products and technologies.

Guided by our highly accredited solutions architects, the laboratories provide you with strategic insight and hands on experience to help make informed decisions that are suitable for your organisation's requirements.

## Dell Technologies Solutions Available

- VxRail with VMware Cloud Foundation (VCF) across two clusters
- PowerEdge R640 servers
- Isilon H500
- Powerscale All Flash
- Unity XT
- PowerStore 3000T
- PowerStore 5000X
- DPA4400 Backup Appliance
- Dell S series switches
- Dell Azure Stack

## Why Partner with CDW for Dell Technologies

- CDW is Dell's largest global partner and a fortune 500 company with a 36 year track record
- Exclusive access to hands on test drives and deep dive technical "Chalk 'n' Talks"
- Highly accredited and experienced solution architects to provide guidance, demonstrations and best practice across a broad set of technologies
- Comprehensive services expertise including deployment, configuration, optimisation, and migration
- Truly global scale with locations across the world, delivering to over 80 countries in multiple currencies
- Industry-leading IT supply logistics with our 20,000sq ft configuration centre in the UK

## CDW Proof of Concept (PoC) Capabilities

- Test run Dell solutions within a complete datacentre setup including virtualised environments
- Book dedicated time slots for exclusive access to solutions. Remote access is also available
- Utilise the expertise of our solutions experts to run live demonstrations based on your requirements
- Bring your workloads into the PoC environment and see how they perform live on Dell solutions
- Review solution capabilities such as features and failure scenarios etc.
- Comprehensive VMware environment to showcase Dell solutions in a virtualised configuration

**Interested in exploring one of our proof of concept laboratories? Get in contact at [DellTech@uk.cdw.com](mailto:DellTech@uk.cdw.com).**

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